

## Project & Account Manager Mining (80-100%) (f/m/d)

Switzerland, Greater Zürich/Zug area (frequent international travel)

### The opportunity

xTrace is a technology initiative that determines the origin of gold using advanced X-ray–based analysis. By extracting and comparing elemental signatures, xTrace identifies where gold comes from, enabling producers, aggregators, and refineries to verify origin, manage risk, and build trust across the precious metals value chain.

We are a fast-growing venture at the intersection of science, hardware, and responsible gold sourcing. xTrace combines XRF instrumentation with advanced analytics to deliver practical, field-ready traceability across the gold supply chain. We are looking for a field-focused product and client implementation lead based in Latin America to own on-site deployments, client relationships, and day-to-day technical operations across multiple countries.

### Your tasks

- Lead smaller to larger projects related to xTrace roll-out, business model or market development
- Act as the primary on-site contact for clients, building long-term, trusted relationships
- Support clients during onboarding, training, and daily operation
- Visit clients; mines, processing plants and other
- Install, configure, and operate XRF hardware at client sites
- Adapt deployments to local operating conditions, regulations, and technical requirements
- Develop and grow country-level presence through regular site visits and industry events
- Represent xTrace at conferences, workshops, and client meetings across Africa and South America
- Provide structured feedback from the field to product and engineering teams
- Coordinate installations, upgrades, and ongoing technical support
- Travel extensively across Africa and South America and spend a significant portion of the year on site

### Your profile

- Background in physics, geology, geoscience, chemistry, engineering, or a related technical field
- M.Sc. preferred; 3-5 years work experience preferred
- Fluent in English; Spanish and Portuguese is a strong plus
- Hands-on experience installing and supporting scientific, analytical, or industrial hardware
- Comfortable installing and configuring software and managing basic IT interfaces
- Client-facing, relationship-driven, and comfortable working independently in the field
- Pragmatic, adaptable, and focused on solving real-world operational problems
- Understanding of calibration, measurement robustness, and field reliability is an advantage
- Knowledge of mining, gold processing, aggregation, or refinery operations is a plus
- Willingness to live and work on site (globally) for extended periods and travel frequently
- Clear communicator across technical and non-technical audiences
- Proficient in Microsoft Office and comfortable with technical reporting

### Benefits and Expectations

- **Competitive salary:** Be rewarded with a salary that recognizes your skills and experience
- **25 days paid annual leave,** plus Swiss public holidays
- **Open corporate culture:** Thrive in an environment with flat hierarchies and open communication
- **Continuous learning:** Receive extensive support for ongoing training and development.
- **Hybrid working conditions:** Enjoy hybrid working conditions to support a healthy life balance
- **Collaborative environment:** Your contributions are highly valued in our collaborative workspace
- **Dynamic sector:** Engage in challenging and rewarding work in a fast-paced, innovative industry
- **Impactful Work:** Contribute to a platform endorsed by industry leaders and make a difference in the precious metals value chain.

## **aXedras AG**

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### **Location**

- Work Location: Switzerland; visits to Central- or South America
- Willingness to travel internationally

### **How to apply**

We invite you to submit your application by emailing it to [hiring@axedras.com](mailto:hiring@axedras.com). Your application should include the following:

- CV (in PDF format)
- Your salary expectations
- National Work Permit Information

#### ***Important:***

*No need for a motivation or cover letter. We do not accept applications from recruitment agencies or third parties.*

**We look forward to hearing from you and welcoming a new leader to our team!**

### **About aXedras**

aXedras is a Swiss software provider at the forefront of revolutionizing the global precious metals industry. aXedras hosts several software products building a trusted digital ecosystem that ensures transparency, product integrity, and secure collaboration along the global precious metals value chain. Endorsed by major industry associations, our rapidly growing platform is setting new standards across the market.